Florida Sheriffs Youth Ranches, Inc.

# **Annual Report**

2018-2019



Creating a brighter future.

Together.

# Work, Study, Play and Pray... Growing up the American Way!

# **Our Vision**

Young men and women who, because of the Florida Sheriffs Youth Ranches, are able to face the future with a sense of direction, ability and hope.

# **Our Mission**

To prevent delinquency and develop lawful, resilient and productive citizens.

## **Our Values**

- Children First!
- **Integrity...** Doing the right thing for the right reasons at the right time
- **Quality...** Doing nothing less than our best, every day in every way
- **Stewardship...** Taking responsibility for the assets that have been provided for the benefit of children through the gifts and sacrifices of others
- Character... Building successful youth and staff through the development of positive character traits

# **Governing Board**

#### **Sheriff Bill Prummell**

Charlotte County

Chair

#### Dr. Patrick Coggins

DeLand Secretary

#### Mr. Dan Hager

Bradenton *Vice Chair* 

#### Mrs. Vicky Talmadge

Lake City *Treasurer* 



#### Rev. Mark Becker

Lakeland

# Sheriff William O. "Bill" Farmer

Sumter County

#### **Sheriff Tommy Ford**

Bay County

## **Sheriff Bill Leeper**

Nassau County

#### Mr. Tucker Lemley

Wauchula

#### Sheriff Bobby McCallum

Levy County

# Mr. G.J. Orgeron

Apopka

#### **Sheriff Bobby Schultz**

Gilchrist County

#### Dr. Jim Sewell

Saint Petersburg

#### **Sheriff Rick Staly**

Flagler County

#### Ms. Rose Mary Treadway Oelrich

Gainesville

#### **Sheriff Rick Wells**

Manatee County

The Florida Sheriffs Youth Ranches has a dedicated Board of Directors that is committed to helping as many needy boys and girls as funds permit.



# President's Perspective

William A. "Bill" Frye, Jr.
President
Florida Sheriffs Youth Ranches, Inc.

"The time has come for all evangelists to practice full financial disclosure. The world is watching how we walk and how we talk. We must have the highest standards of morality, ethics and integrity if we are to continue to have influence."

~ Billu Graham

In this day and age of so many charities asking others to support their missions, I believe the quote by the late Reverend Billy Graham is applicable to all organizations seeking out the generosity of others. Here at the Florida Sheriffs Youth Ranches, since our creation by the Sheriffs of Florida through the Florida Sheriffs Association in 1957, we have been practicing full financial disclosure with the publication of our Annual Reports. If we are going to teach the children who come into our care the positive character traits of Responsibility, Integrity, Honesty, Truthfulness, and Reliability, among others, we ourselves must walk our talk. Our Sheriffs, supporters and donors require and deserve nothing less than our very best each and every day!

While reading this year's annual report, you will once again discover that we have done our due diligence in providing you the most accurate overview of our agency. Our financial picture is based on the completed audit prepared by independent Certified Public Accountants. Information regarding our employees, youth statistics and

census data comes from our detailed record keeping. This data is checked numerous times to ensure accuracy prior to being published.

As a donor myself, I also like to know how my gifts are used in regards to helping children who come to the Ranches because of abuse, neglect or other issues within the family. This is why it is so important that we live up to our rich history of being transparent in all that we do. The Florida Sheriffs Youth Ranches depends on the generosity of others if we are to continue providing quality residential, camping and other family-based programming to children in need. It is only with the support of our donors, Sheriffs, law enforcement officers, foundations, volunteers, employees and others that we continue to exist. This is why it is so important to maintain, as Billy Graham stated, the highest standards of morality, ethics and integrity.

As you read through this year's report, I hope you will discover the many wonderful things that were accomplished this past fiscal year. Please know that none of this would have been possible without the many blessings that were bestowed upon us throughout the year. We remain very grateful for the love and support of so many in helping us meet the needs of God's children. Through your love and generosity we will continue to make a difference in the lives of children.

God Bless,

# Want to keep up with FSYR news? Follow us on social media!









www.instagram.com/ flsheriffsyr/ www.twitter.com/ FLSheriffsYR www.youtube.com/user/ youthranches





# **Historical Perspective**

When two Florida Sheriffs proposed an idea to establish a Ranch to help care for troubled boys, they never imagined the result of their simple dream.

After all, the original intention was to reach a handful of at-risk boys, offering them a safe home in which to grow as they worked through daily problems. The goal was to stop the spread of juvenile delinquency and keep children out of jail.

Today, after 62 years of growth and expansion, the Florida Sheriffs Youth Ranches is a statewide network of residential campuses, youth camping programs and community-based services. Beginning with a mere \$5,000 and 160 acres of donated land along the Suwannee River, the Florida Sheriffs Youth Ranches has now served over 165,000 boys, girls and their families.

Every year, hundreds of children turn to the Youth Ranches for assistance. We look forward to helping each one of them meet their personal goals and become lawful, resilient and productive citizens. With the support of generous donors, volunteers and staff, we will continue to fulfill this commitment to the needy and deserving children of Florida.



# **2018-2019 Milestones**

- ★ Opened a second Scholarship House at the Youth Villa campus
- ★ Changed how training will be delivered to our program staff by hiring a Program Trainer
- ★ Moved all four residential programs under the leadership of a single Clinical Director
- ★ Began the process of renovating cottages that have communal bathrooms at the Boys Ranch
- ★ Began implementation of our new Strategic Plan
- ★ Dedicated the Jim Strayer Museum and Archives
- ★ Introduced Resupply, a mobile app that facilitates a non-cash pickup schedule system for Sheriffs Ranches Enterprises (SRE)
- ★ SRE garnered over \$4 million in sales for the first time ever



# **Key Points**

The Florida Sheriffs Youth Ranches (FSYR) must be responsible to the donors who fund our charitable work with the children and families of Florida. We must earn your trust each and every day. Our credibility rests on a foundation of honesty, accountability, integrity and high-quality service to the children and families of Florida.

- FSYR has once again earned the highest audit rating, known as an "unmodified opinion," from the external audit firm of Batts, Morrison, Wales and Lee.
- FSYR is in a strong financial position with no debt.
- FSYR was the first organization in the state to be issued a Charitable Gift Annuity permit in 1974 and we maintain reserves in this fund equal to, or exceeding, state standards.
- FSYR is very conservative in the allocation of expenses. No portion of our direct mail appeals, donor correspondence or publications is considered an "educational or program-related" expense.

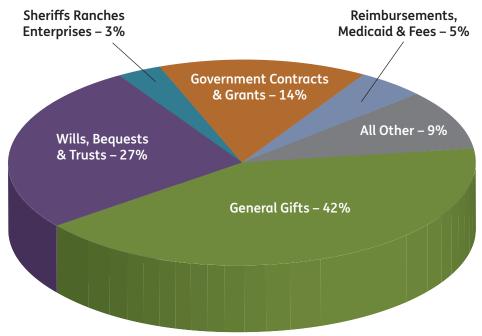
Furthermore, we do not hire professional fund-raising companies, nor do we conduct any telephone solicitations.



▶ Ranchers from Youth Ranch Safety Harbor show off their Little League trophies at the end of the season.



# Revenue 2018-2019



\$7,660,803
4,899,341
568,305
2,611,248
876,737
1,708,026
440-0440
<u>\$18,324,460</u>

<sup>\*</sup>Revenue reflected is not all available for operational use. Included are restricted gifts to be held for specific purposes that may extend into future fiscal years.



# Expenditures 2018-2019

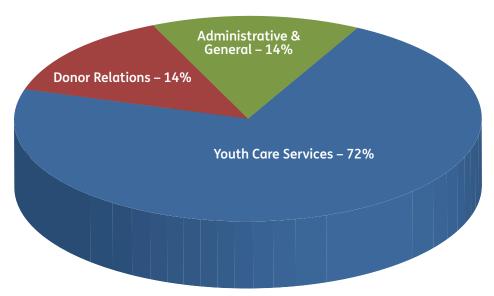


Chart reflects percentages of operational expenses.

\$10,960,327
2,088,624
2,166,727
\$15,215,678
<u>\$1,533,824</u>
<u>\$16,749,502</u>

This report is a summary of our financial activity for the fiscal year ending September 30, 2019. A complete audit prepared by Batts, Morrison, Wales and Lee, Certified Public Accountants, Orlando, Florida, is also available. The audit was conducted in accordance with auditing standards generally accepted in the United States of America.

For a copy of the complete audit, contact:
Bill Frye, President ~ Florida Sheriffs Youth Ranches, Inc.
P.O. Box 2000, Boys Ranch, FL 32064



Florida Sheriffs Youth Ranches, Inc.

# **Human Resources**

# **Employees**

Florida Sheriffs Youth Ranches	202
Summer Camp Staff	<u>90</u>
Total Staff*	292
Volunteers	
Alumni	22
Board of Directors/Committees	30
Special Events	571
Other Volunteers	777

Deputy Sheriffs **Total Volunteers\*\*** 



▶ Mom and Pop Dodd arranged for a group of Ranchers to attend the Thunder Over South Georgia Air Show held at Moody Air Force Base. They got the chance to see aircraft acrobatic displays from all over the U.S., including the United States Navy's Blue Angels Flight Demonstration Team.

1,709

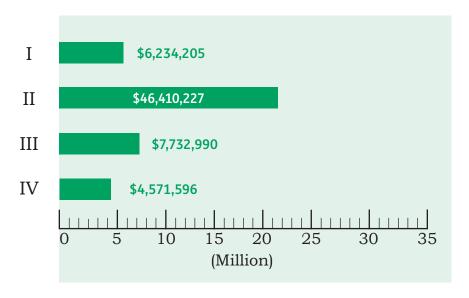
<sup>\*</sup>Budgeted Employees (full and part-time)

<sup>\*\*</sup>Estimated



# **Net Assets**

- I Without Donor Restrictions
- **II** With Donor Restrictions
- III Land, Buildings and Equipment
- IV Unconditional Promises to Give restricted assets to be received at a future date



#### **Total Net Assets**

\$64,949,018



▶Boys Ranch Alumni help serve lunch to guests during the Boys Ranch Open House and Horse Show.



# **Programs & Services**

#### **Residential Care**

Our trained and devoted staff is well-equipped to nurture needy, neglected boys and girls and provide a warm sense of security, guidance and tenderness. Youth are cared for by Cottage Parents who help develop a strong work ethic, sense of responsibility, teamwork and respect in each boy and girl.

#### Referral Services

Serving the 67 counties of Florida, we work with the families of children in our care. Our therapists are available to assist parents as necessary, offering supportive and referral services to the families of Florida.

### **Camping Services**

**Harmony in the Streets**® is a mobile camping program that brings the four "R's" directly into local communities that may be socially and/or economically challenged. Our staff and law enforcement volunteers teach children to Respect Themselves, Respect Others, Respect their Community and Respect the Environment.

**Harmony in the Schools** is much like our Harmony in the Streets mobile camping program in that it brings leadership, cultural understanding and team-building skills directly into the schools. It encourages building relationships between students and peers as well as with school staff.

**Summer Resident Camp** includes many therapeutic camping activities. Canoeing, archery, swimming, arts and crafts and other activities allow deserving boys and girls the opportunity to build basic teamwork and peer communication skills. The youth also spend a week enjoying the beautiful, tranquil outdoor environment.

# **Programs & Services**

**Residential Leadership Programs** are hosted at camp and led in conjunction with community partners. This sometimes includes JROTC, ROTC and other leadership groups that work with us to guide young people through challenging activities to help them grow in their leadership skills.

**Summer Day Camp** consists of a variety of camping activities. These day camps are held on campus at the Youth Ranches around the state. Each one has special components, and whether it features a challenge course, horseback riding and horsemanship skills or a focus on aquatics, each Youth Ranch is a valuable resource to the community.

Boys Ranch	
Residential Care	92
Referral Services	
Summer Day Camp	
Total Youth Served	
Youth Villa	
Residential Care	61
Total Youth Served	61
Youth Ranch Safety Harbor	
Residential Care	21
Community Service-Camp	2,465
Total Youth Served	
Youth Ranch Bradenton-Sarasota	
Residential Care	
Summer Day Camp	
Total Vouth Served	

# **Programs & Services**

Caruth Camp	
Residential Camp	501
Harmony in the Streets	512
Harmony in the Schools	457
Residential Leadership	
Other Camping Services	38
Total Youth Served	1,618
Youth Camp	
Residential Camp	
Harmony in the Streets	673
Residential Leadership	
Other Camping Services	395
Total Vouth Corred	



▶ In the fall, the Boys Ranch Farm Program begins baling and loading the hay that is grown across the campus. Ranchers come together to pitch in and help load the bales onto a trailer.



# **Youth Service Statistics**

Total Cases Opened Since 1957	165.927
Total Youth Served in 2018-2019	6,151
Youth Volunteering in Community	75
Youth on College Scholarship	13
Youth on A/B Honor Roll	50
Youth Served at On-Campus Learning Center	93
Average Length of Stay in Residence 14	months
Average Age of Youth in Residence	14 years



Visit us on the web at www.youthranches.org.



# Ways to Help

Without faithful friends like you, the Florida Sheriffs Youth Ranches could not have survived and prospered over the past 62 years. Thanks to our generous donor family, over 165,000 youth and their families have received help from the Florida Sheriffs Youth Ranches.

There are a variety of ways in which you can help continue the Youth Ranches tradition of saving young lives.

Cash Gifts
Stocks and
Securities
Memorial Gifts
Gift Annuities
Non-Cash Gifts
Volunteering
IRA Distributions
Wills, Trusts &
Bequests

Corporate
Partnerships
Third-Party
Events
Payroll Giving
Specialty License
Plates
Peer-to-Peer
Fundraising
Personal Giving
Pages

For more information about making a tax-deductible contribution, contact the Florida Sheriffs Youth Ranches at (800) 765-3797.

www.youthranches.org

# Named Endowment Funds

Named funds provide a unique way for a donor to make a personal statement of commitment to benefit the troubled and neglected children of Florida. Endowment gifts are also a thoughtful way to perpetually memorialize and honor family members or special friends. A named endowment fund may be arranged with an initial gift of \$10,000 or more.

What follows is a listing of the endowment funds established since the beginning of the Florida Sheriffs Youth Ranches, Inc., through September 30, 2019.

If you would like more information about establishing an endowment fund, please contact us at 1-800-765-3797.

# **Special Support**

Bob and Evelyn Deriso Automotive Services Center Fund

**Erik Fahnoe Careship** 

Salvatore J. Fiorentino
Memorial Endowment Fund

C. Stanley and Verna N.
Johnson Endowment Fund

Lee and Shirlee McCauley Charitable Foundation Fund James and Amy Shimberg
Endowment Fund

William A. Stringfellow Endowment Fund

Major A.D. Tomasello Memorial Christmas Fund

> Ed Van Ness, Jr. Endowment Fund

William J. and Arline B. Young Endowment Fund

Francis K. and Mary W. McCune Endowment Fund

# **Memorial Funds**

Mr. and Mrs. Spencer Aldrich Herman and Claire Alexander Manoog and Rachel Altoonijan The Honorable W. O. Beauchamp, Jr. Frances and R. Ed Blackburn, Jr. Roger O. Bouchard, Sr. and Jerry Ann Bouchard **B.F. Brass** Omah B. Clarke Nicholas Daniel "Nick" Condon Donald Ralph Cooke P.C. Crapps, Jr. and Virginia B. Crapps Sheriff Chris C. Daniels, Sr. Linnie E. Dalbeck Commissioner Robert R. and Catherine T. Dempsey William C. Dickinson Harwood 1. Evans **Christopher Fugate** Mr. and Mrs. Fred Genung Jean M. Gordon Lila M. Gruber John P. Hall, Sr. S. Roger and Helene Scribner Hare Volney Allen Harriman Mary Huff John Hunt. Sr.

Stephen P. and Ruthe Ivan George and Lillian M. Izard Beverly Mae Kenny George T. and Ruth Carolyn Laboda John D. and Dorothy L. McColl Anna S. McManamy Thaddeus C. Michalik and Leo J. Michalik James W. Mize. Jr. Suk L. Moderau John Harvey Oehlert Nicholas Karl Oelrich Vito D. Petraitis Rick Purdy Stephen H. Riley Lawrence W. Rogers Dempsey R. Sr. and Margie B. Sapp Frank Shaw Dr. Hannis L. "Dr. Hank" Stoddard, Jr. Charles M. Taylor, III Gage Wayne Todd John P. Turner Walter W. Wagner Lois C. Wamsley Fernando A. and Beatrix R. Wessell Robert A. Foisie Memorial **Endowment Fund** 

Winifred P. "Wink" Hunt

# **Honorary Funds**

Lela M. Abbott

Joseph C. and Margaret A.
Antalec

Benjamin J. and Louise Beck Family

Morris F. and Willie G. Coleman

Sheriff Robert L. "Bob" and Debbie Crowder

Gladys S. Cubbage

M. Austin and Alice K. Davis

Sheriff Donald S. and Florence Genung

Arthur H. and Linda M. Hall

Lyle H. and Margaret B. Hemink

Mr. and Mrs. George Hill, Jr.

Wayne and Elli Jensen

Vincent M. and Grace C. Jones

Karl, Frances and John Endowment Fund

**Kennedy Family** 

Phoebe E. Kneitz

Richard S. and JoAnne Christie Leavenworth

The Lehor Family

Alice Lockmiller

Manatee River Youth Ranch, Inc.

Harry H. Maus

Duke and Lillian A. McCallister

Orvall G. and Dorothy G. McCleary

J.L. McMullen

**Sheriff Geoffrey Monge** 

Sheriff Don and Anita Moreland

Joseph Adam and Ruth Becker Newcomb

Sylvia Simmons Nikonovich

J.M. "Buddy" Phillips, Jr.

The Pledger Family

Polk Co. Sheriff's Office Employees

**Prescott Foundation** 

Ron and Melba Rilott

Carl and Louise Stauffer

Harry K. Weaver

Paul T.C. Williams

# **Educational Funds**

**Trey Chandler** 

Crowder Memorial Scholarship Fund

Fredrick Merrick Daniel

Mae Pygall Daniel

Frank J. Donovan Fund

Frederick P. and Gertrude
Durant

Frank I. Endres

Mary Jane Glezen

Max E. and Florence B. Hammond

Gurden E. Jones

Michael Herceg and Joan A. Kelley

Pete and Dorothy Kerns

Raymond and Lois Korpan

George T. Laboda

Walter C. and Frances M. Langer

Sybil H. Lebherz

Beryl Rezin Lenoch

Helen R. Lindner

Veronica Lee Lynn

Senarita Manders

Grace A. Mirsch

Patrick J. Monoque

Melvin G. Mueller

Mary Lynne Richards Post-Secondary Educational Fund

Henry Malone and Marjorie
Mae Roland

Clifford L. Saby

Antoinette "Toni" Stabile

**Annie Bagley Strong** 

John Sweet

Richard Edward Vandera



▶ The Polk Sheriffs Charities Scholarship House allows young adults who have aged out of group care to learn independent living skills in a safe environment while pursuing a college degree or career certification.

# The Ultimate Gift

After you have made provisions for family and friends, the Youth Ranches would be pleased and honored to accept the remainder or residual of your estate. You may also choose to make a special bequest to the Florida Sheriffs Youth Ranches.

The proper legal name of the Youth Ranches is:

# Florida Sheriffs Youth Ranches, Inc. Boys Ranch, FL 32064

The proper way to remember the boys and girls of the Youth Ranches is to include a phrase similar to the following:

> "I give and devise to the Florida Sheriffs Youth Ranches, Inc., Boys Ranch, FL 32064:

- 100% of the residual amount of my estate
- a specific amount of \$\_\_\_\_\_
- a description of the property
- a certain quantity of stocks" (or any combination of the above)

We encourage you to contact your attorney or personal advisor to assist you in the process of developing your will.

Please consider making a gift to help our children by designating the Florida Sheriffs Youth Ranches, Inc. as a beneficiary of your life insurance policy or retirement account through your estate plans.

# **Sheriffs Ranches Enterprises**

Sheriffs Ranches Enterprises, Inc., was founded to coordinate non-cash operations for the benefit of the Florida Sheriffs Youth Ranches.

You can help us serve Florida's needy children by donating your non-cash gifts. Over the years, an amazing variety of gifts have been either used in the program or converted to cash to provide needed operational revenue. Your gift of items such as clothing, appliances, jewelry, antiques, furniture, cars, trucks and boats will be appreciated. Sheriffs Ranches Enterprises is a 501(c)3 charitable organization, and all donations are tax-deductible as outlined by the Internal Revenue Service.

All of the Sheriffs Ranches Enterprises Thrift Stores accept non-cash donations. If you would like to arrange for a pickup of your gift, please call 1-800-338-0377.

# **Thrift Store Locations**

2622 Bayshore Blvd. Dunedin, FL 34698 (727) 736-2527

3802 South Suncoast Blvd. Homosassa, FL 34448 (352) 503-9826

27900 US Highway 27 Leesburg, FL 34748 (352) 787-0633 9291 97th Lane Live Oak, FL 32060 (386) 364-7700

1430 Pinehurst Dr. Spring Hill, FL 34606 (352) 515-1438

8585 SW Highway 200 Ocala, FL 34481 (352) 857-8060

### Visit our website at:

www.sre4kids.org

#### See our eBay items at:

www.ebay.com/usr/sheriffsranchesenterprises

#### See our vehicles for sale at:

http://vehicles.sre4kids.org

# Florida Sheriffs Youth Ranches, Inc.

P.O. Box 2000 ★ Boys Ranch, FL 32064 Telephone: (386) 842-5501

> Toll Free: (800) 765-3797 Fax: (386) 842-2429 www.youthranches.org



# **Required Disclosure Statement**

Florida, "A COPY OF THE OFFICIAL REGISTRATION AND FINANCIAL INFORMATION MAY BE OBTAINED FROM THE DIVISION OF CONSUMER SERVICES BY CALLING TOLL-FREE WITHIN THE STATE OF FLORIDA, 1-800-HELP-FLA. REGISTRATION DOES NOT IMPLY ENDORSEMENT, APPROVAL OR RECOMMENDATION BY THE STATE." Florida Sheriffs Youth Ranches, Inc. registration number is CH954. Sheriffs Ranches Enterprises registration number is CH20347. THE FLORIDA SHERIFFS YOUTH RANCHES RECEIVES 100% OF THIS CHARITABLE CONTRIBUTION.

New York - A copy of the latest annual report can be obtained from the Florida Sheriffs Youth Ranches or from the Office of the Attorney General by writing the Charities Bureau, 120 Broadway, New York, NY 10271.

California, Georgia, Maryland, North Carolina, Wisconsin-The Florida Sheriffs Youth Ranches is a non-profit corporation and receives 100% of charitable contributions. Audited financial statements can be requested from FSYR, PO Box 2000, Boys Ranch, FL 32064 or telephone 1-800-765-3797.

New Jersey – INFORMATION FILED WITH THE ATTORNEY GENERAL CONCERNING THIS CHARITABLE SOLICITATION MAY BE OBTAINED FROM THE ATTORNEY GENERAL OF THE STATE OF NEW JERSEY BY CALLING (973) 504-6215; Mississippi from the Secretary of State by calling (888) 236-6167; Pennsylvania from the Attorney General of the state of Pennsylvania by calling toll- free, within the state, (800) 732-0999; Virginia from the State Division of Consumer Affairs in the Department of Agriculture and Consumer Services; Washington from the Washington Office of the Secretary; West Virginia from the Secretary of State, State Capitol, Charleston, West Virginia 25305. REGISTRATION DOES NOT IMPLY ENDORSEMENT.

Florida Sheriffs Boys Ranch
Florida Sheriffs Youth Villa (863) 533-0371 3350 State Road 60 East Bartow, FL 33830
Florida Sheriffs Youth Ranch
Florida Sheriffs Youth Ranch (941) 776-1777 751 Rye Wilderness Trail Parrish, FL 34219
Florida Sheriffs Youth Camp
Florida Sheriffs Caruth Camp
Florida Sheriffs Association (850) 877-2165 P.O. Box 12519



Tallahassee, FL 32317





# **Our Status**

The Internal Revenue Service has classified the Florida Sheriffs Youth Ranches, Inc., as a 501(c)3 public charity. Therefore, gifts to the Youth Ranches qualify for the highest deductibility allowed by law. Our federal tax identification number is 23-7303117, and we are included in the IRS Cumulative List of Exempt Organizations.

# FLORIDA SHERIFFS YOUTH RANCHES, INC.



# Mending Lives, Healing Hearts®

2486 Cecil Webb Place Post Office Box 2000 Boys Ranch, FL 32064 (800) 765-3797

www.youthranches.org

Preventing Delinquency Since 1957<sub>®</sub>