



Florida Sheriffs Youth Ranches, Inc.

SUWANNEE 15

Work, Study, Play and Pray... Growing up the American Way!

Our Vision

Young men and women who, because of the Florida Sheriffs Youth Ranches, are able to face the future with a sense of direction, ability and hope.

Our Mission

To prevent delinquency and develop lawful, resilient and productive citizens.

Our Values

- Children First!
- **Integrity...** Doing the right thing for the right reasons at the right time
- **Quality...** Doing nothing less than our best, every day in every way
- **Stewardship...** Taking responsibility for the assets that have been provided for the benefit of children through the gifts and sacrifices of others
- **Character...** Building successful youth and staff through the development of positive character traits

Governing Board

Sheriff Bill Leeper

Nassau County Chair

Dr. Patrick Coggins

DeLand Secretary

Mr. Dan Hager Bradenton

Vice Chair

Sheriff Bill Prummell

Charlotte County Treasurer

Sheriff Tommy Ford Bay County

Mr. G. J. Orgeron Apopka

Sheriff Bobby Schultz Gilchrist County

> **Dr. Jim Sewell** Saint Petersburg

Sheriff Rick Staly Flagler County

Mr. Scott Stephens Lake Panasoffkee Sheriff Benjamin "Ben" Stewart Madison County

Mrs. Vicky Talmadge Lake City

Ms. Rose Mary Treadway Oelrich Gainesville

Sheriff Rick Wells Manatee County

The Florida Sheriffs Youth Ranches has a dedicated Board of Directors that is committed to helping as many needy boys and girls as funds permit.



President's Perspective

William A. "Bill" Frye, Jr. President Florida Sheriffs Youth Ranches, Inc.

"No Legacy is so rich as Honesty" ~ William Shakespeare

E ach year, the Florida Sheriffs Youth Ranches produces an Annual Report. The report is prepared for many reasons, the main one being to share what took place within the Youth Ranches during the fiscal year. We also want to provide an accurate overview of not only our finances but also the programs and services we provided in carrying out our mission. This, along with data on the number of children and families receiving these services, provides our Board of Directors, Sheriffs, supporters and others a clear picture of how we utilize our resources.

As we prepare for the production of our Annual Report, we wait until we have all the information necessary to put forth a precise and complete overview of our agency. The financial numbers are based on a complete audit prepared by independent Certified Public Accountants. The other information regarding employees, youth statistics and more all comes from our detailed record keeping. This data is checked and rechecked before it is published.

It is important for me to begin this Annual Report by sharing this information because in today's climate, there tend to be more and more variations on the truth. Here at

the Florida Sheriffs Youth Ranches, we take every measure to ensure that what we put forth is based on complete transparency! Our rich history and our desire to continue being afforded the opportunity to serve children who are in need demands nothing less. It is only with the support of our donors, Sheriffs, law enforcement officers, foundations, volunteers, employees and others that we exist. It is only through accurate reporting and absolute honesty that we will maintain trust and positive relationships that will allow us to carry on our programs for future generations.

As you read through this year's report, you will see the many wonderful things that were accomplished over the last fiscal year. Please know that none of this would have occurred if not for the wonderful support we received throughout the year. We remain grateful for all the blessings that have been, and continue to be, bestowed upon us. Thank you for allowing us the opportunity to serve and make a difference in the life of a child!





Because of you... boys and girls have a home.

Historical Perspective



Founded by the Florida Sheriffs Association

in 1957

When two Florida Sheriffs proposed an idea to establish a Ranch to help care for troubled boys, they never imagined the result of their simple dream.

After all, the original intention was to reach a

handful of at-risk boys, offering them a safe home in which to grow as they worked through daily problems. The goal was to stop the spread of juvenile delinquency and keep children out of jail.

Today, after 61 years of growth and expansion, the Florida Sheriffs Youth Ranches is a statewide network of residential campuses, youth camping programs and community-based services. Beginning with a mere \$5,000 and 160 acres of donated land along the Suwannee River, the Florida Sheriffs Youth Ranches has now served over 159,000 boys, girls and their families.

Every year, hundreds of children turn to the Youth Ranches for assistance. We look forward to helping each one of them meet their personal goals and become lawful, productive citizens. With the support of generous donors, volunteers and staff, we will continue to fulfill this commitment to the needy and deserving children of Florida.



Because of you... boys and girls have food to eat.

2017-2018 Milestones

- ★ Opened the Scholarship House at the Villa.
- ★ New Program Directors were hired at the Boys Ranch and Youth Villa.
- Boys Ranch Open House was moved to the last weekend in February.
- We took students and staff on a trip to Washington, D.C., to meet with legislators at the Capitol.
- ★ The Boys Ranch was featured on the national television show, "America by Horseback."
- ★ The Thrift Store in Leesburg was expanded.



► This year we celebrated the grand opening of the The Polk Sheriff's Charities Scholarship House in Sunshine Cottage at the Florida Sheriffs Youth Villa.



Because of you... boys and girls learn responsibility.



The Florida Sheriffs Youth Ranches (FSYR) must be responsible to the donors who fund our charitable work with the children and families of Florida. We must earn your trust each and every day. Our credibility rests on a foundation of honesty, accountability, integrity and highquality service to the children and families of Florida.

- FSYR has once again earned the highest audit rating, known as an "unmodified opinion", from the external audit firm of Batts, Morrison, Wales and Lee.
- FSYR is in a strong financial position with *no* debt.
- FSYR was the first organization in the state to be issued a Charitable Gift Annuity permit in 1974 and we maintain reserves in this fund equal to, or exceeding, state standards.
- FSYR is very conservative in the allocation of expenses. No portion of our direct mail appeals, donor correspondence or publications is considered an "educational or program-related" expense.

Furthermore, we do not hire professional fund-raising companies, *nor do we conduct any telephone solicitations*.



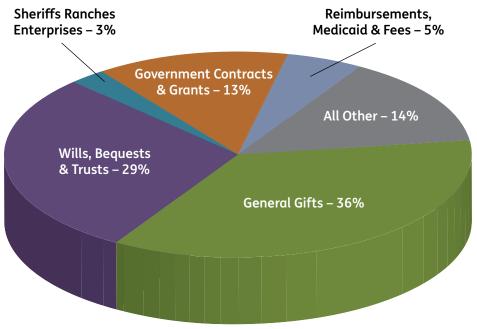
Ranchers with Florida Sheriffs Youth Ranches President Bill Frye, right, at the annual Columbia County Sheriffs Office Fins and Pins Bowl-a-Thon and Fish Fry fundraiser.

EON STICL

Rancher

Because of you... boys and girls learn the value of work.

Revenue 2017-2018



General Gifts Wills, Bequests & Trusts Sheriffs Ranches Enterprises Government Contracts & Grants Reimbursements, Medicaid & Fees All Other \$7,667,708 6,115,728 502,957 2,839,202 1,119,998 <u>2,999,738</u>

Total

<u>\$21,245,331</u>

* Cumulative investment gains of \$500,000 were transferred to help meet operating expenses.



Expenditures 2017-2018

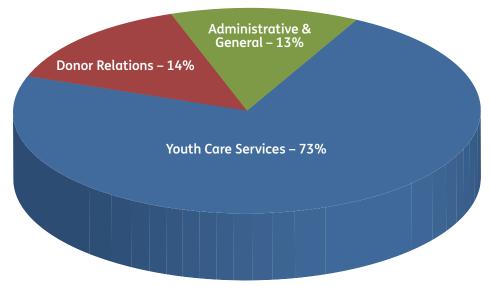


Chart reflects percentages of operational expenses.

Youth Care Services	\$11,648,546
Donor Relations	2,258,956
Administrative & General	<u>2,064,506</u>
Operational Expenses	\$15,972,008

Capital Outlay

<u>\$933,747</u>

Total Operational Expenses & Capital Outlay \$16,905,755

This report is a summary of our financial activity for the fiscal year ending September 30, 2018. A complete audit prepared by Batts, Morrison, Wales and Lee, Certified Public Accountants, Orlando, Florida, is also available. The audit was conducted in accordance with auditing standards generally accepted in the United States of America.

> For a copy of the complete audit, contact: Bill Frye, President ~ Florida Sheriffs Youth Ranches, Inc. P.O. Box 2000 ~ Boys Ranch, FL 32064



Because of you... boys and girls can succeed in the classroom.

Human Resources

Employees

Florida Sheriffs Youth Ranches Summer Camp Staff Total Staff *	203 <u>90</u> 293
Alumni	9
Board of Directors/Committees	25
Special Events	419
Other Volunteers	98
Deputy Sheriffs	263
Board of Associates	<u>30</u>
Total Volunteers**	844

*Budgeted Employees (full and part-time) **Estimated



Ranchers at Youth Ranch Safety Harbor take part in recreational team sports.

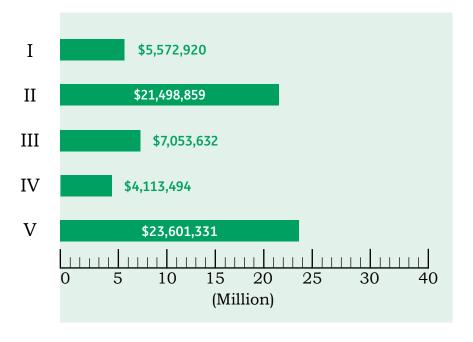


Because of you...

BOYS AND GIRLS CAN EXPAND THEIR WORLD.

Net Assets

- I Unrestricted Net Assets
- II Temporarily Restricted Assets released by time or action per donor's specific wishes (portions of Gift Annuities, etc.)
- III Land, Buildings and Equipment
- IV Unconditional Promises to Give temporarily restricted assets to be received at a future date
- V Permanently Restricted Assets per donor's specific wishes (Endowment, Perpetual Trusts, etc.)



Total Net Assets

\$61,840,236



Programs & Services

Residential Care

Our trained and devoted staff is well-equipped to nurture needy, neglected boys and girls and provide a warm sense of security, guidance and tenderness. Youth are cared for by Cottage Parents who help develop a strong work ethic, sense of responsibility, teamwork and respect in each boy and girl.

Referral Services

Serving the 67 counties of Florida, we work with the families of children in our care. Our therapists are available to assist parents as necessary, offering supportive and referral services to the families of Florida.

Camping Services

Harmony in the Streets[®] is a mobile camping program that brings the four "R's" directly into local communities that may be socially and/or economically challenged. Our staff and law enforcement volunteers teach children to Respect Themselves, Respect Others, Respect their Community and Respect the Environment.

Harmony in the Schools is much like our Harmony in the Streets mobile camping program in that it brings leadership, cultural understanding and team-building skills directly into the schools. It encourages building relationships between students and peers as well as with school staff.

Summer Resident Camp includes many therapeutic camping activities. Canoeing, archery, swimming, arts and crafts and other activities allow deserving boys and girls the opportunity to build basic teamwork and peer communication skills. The youth also spend a week enjoying the beautiful, tranquil outdoor environment.

Programs & Services

Residential Leadership Programs are hosted at camp and led in conjunction with community partners. This sometimes includes JROTC, ROTC and other leadership groups that work with us to lead young people through challenging activities to help them grow in their leadership skills.

Summer Day Camp consists of a variety of camping activities. These day camps are held on campus at the Youth Ranches around the state. Each one has special components, and whether it features a challenge course, horseback riding and horsemanship skills or a focus on aquatics, each Youth Ranch is a valuable resource to the community.

Boys Ranch

Residential Care	
Referral Services	
Summer Day Camp	
Total Youth Served	

Youth Villa

Residential Care	56
Community Service	150
Total Youth Served	206

Youth Camp

Residential Camp	
Harmony in the Streets	
Residential Leadership	
Other Camping Services	
Total Youth Served	

Programs & Services

Youth Ranch Safety Harbor

Residential Care	54
Summer Day Camp	2,204
Total Youth Served	2,258

Youth Ranch Bradenton-Sarasota

Residential Care	50
Summer Day Camp	165
Total Youth Served	215

Caruth Camp

513
1,339
2,900



▶ The staff and youth from the Florida Sheriffs Boys Ranch had the privilege of traveling to Panama City, Florida, to help Bay County Sheriff's Office Lt. Andy Husar, his wife Tammy and son Drew, along with Tammy's parents Bill (retired Florida Highway Patrol) and Ruth Tindle, clean up their property of 20 acres in the aftermath of Hurricane Michael. In total these families had over 175 trees that were blown down or broken in half.



Youth Service Statistics

Average Age of Youth in Residence11 years
Average Length of Stay in Residence 12 months
Youth Served at On-campus Learning Center72
Youth on A/B Honor Roll60
Youth on College Scholarship15
Youth Volunteering in Community133
Total Youth Served in 2017-20187,693
Total Cases Opened Since 1957 159,776



Visit us on the web at www.youthranches.org.



BDC

Plote

Because of you... boys and girls have a chance to succeed.

7

Ways to Help

Without faithful friends like you, the Florida Sheriffs Youth Ranches could not have survived and prospered over the past 61 years. Thanks to our generous donor family, over 159,000 youth and their families have received help from the Florida Sheriffs Youth Ranches.

There are a variety of ways in which you can help continue the Youth Ranches tradition of saving young lives.



Memorial Gifts

Gift Annuities Non-Cash Gifts Volunteering

IRA Distributions

For more information about making a tax-deductible contribution, contact the Florida Sheriffs Youth Ranches at (800) 765-3797.

www.youthranches.org



Follow us on Facebook!

www.facebook.com/FSYouthRanches

Named Endowment Funds

Named funds provide a unique way for a donor to make a personal statement of commitment to benefit the troubled and neglected children of Florida. Endowment gifts are also a thoughtful way to perpetually memorialize and honor family members or special friends. A named endowment fund may be arranged with an initial gift of \$10,000 or more.

What follows is a listing of the endowment funds established since the beginning of the Florida Sheriffs Youth Ranches, Inc., through September 30, 2018.

If you would like more information about establishing an endowment fund, please contact us at 1-800-765-3797.

Special Support

Bob and Evelyn Deriso Automotive Services Center Fund

Erik Fahnoe Careship

Salvatore J. Fiorentino Memorial Endowment Fund

C. Stanley and Verna N. Johnson Endowment Fund

Lee and Shirlee McCauley Charitable Foundation Fund James and Amy Shimberg Endowment Fund

William A. Stringfellow Endowment Fund

Major A.D. Tomasello Memorial Christmas Fund

> Ed Van Ness, Jr. Endowment Fund

William J. and Arline B. Young Endowment Fund

Francis K. and Mary W. McCune Endowment Fund

Memorial Funds

Mr. and Mrs. Spencer Aldrich Herman and Claire Alexander Manoog and Rachel Altoonjian The Honorable W. O. Beauchamp, Jr. Frances and R. Ed Blackburn. Jr. Roger O. Bouchard, Sr. and Jerry Ann Bouchard **B.F. Brass** Omah B. Clarke Nicholas Daniel "Nick" Condon **Donald Ralph Cooke** P.C. Crapps, Jr. and Virginia B. Crapps Sheriff Chris C. Daniels, Sr. Linnie E. Dalbeck Commissioner Robert R. and Catherine T. Dempsey William C. Dickinson Harwood J. Evans Christopher Fugate Mr. and Mrs. Fred Genuna Jean M. Gordon Lila M. Gruber John P. Hall, Sr. S. Roger and Helene Scribner Hare Volney Allen Harriman Mary Huff John Hunt, Sr.

Winifred P. "Wink" Hunt Stephen P. and Ruthe Ivan George and Lillian M. Izard Beverly Mae Kenny George T. and Ruth Carolyn Laboda John D. and Dorothy L. McColl Anna S. McManamy Thaddeus C. Michalik and Leo J. Michalik James W. Mize. Jr. Suk L. Moderau John Harvey Oehlert Nicholas Karl Oelrich Vito D. Petraitis Rick Purdy Stephen H. Riley Lawrence W. Rogers Dempsey R. Sr. and Margie B. Sapp Frank Shaw Dr. Hannis L. "Dr. Hank" Stoddard. Jr. Charles M. Taylor, III Gage Wayne Todd John P. Turner Walter W. Wagner Lois C. Wamsley Fernando A. and Beatrix R. Wessell

Honorary Funds

Lela M. Abbott

Joseph C. and Margaret A. Antalec

> Benjamin J. and Louise Beck Family

Morris F. and Willie G. Coleman

Sheriff Robert L. "Bob" and Debbie Crowder

Gladys S. Cubbage

M. Austin and Alice K. Davis

Sheriff Donald S. and Florence Genung

Arthur H. and Linda M. Hall

Lyle H. and Margaret B. Hemink

Mr. and Mrs. George Hill, Jr.

Wayne and Elli Jensen

Vincent M. and Grace C. Jones

Karl, Frances and John Endowment Fund

Kennedy Family

Phoebe E. Kneitz

Richard S. and JoAnne Christie Leavenworth

The Lehor Family

Alice Lockmiller

Manatee River Youth Ranch, Inc.

Harry H. Maus

Duke and Lillian A. McCallister

Orvall G. and Dorothy G. McCleary

J.L. McMullen

Sheriff Geoffrey Monge

Sheriff Don and Anita Moreland

Joseph Adam and Ruth Becker Newcomb

Sylvia Simmons Nikonovich

J.M. "Buddy" Phillips, Jr.

The Pledger Family

Polk Co. Sheriff's Office Employees

Prescott Foundation

Ron and Melba Rilott

Carl and Louise Stauffer

Harry K. Weaver

Paul T.C. Williams

William J. and Arline B. Young

Educational Funds

Trey Chandler

Crowder Memorial Scholarship Fund

Fredrick Merrick Daniel

Mae Pygall Daniel

Frank J. Donovan Fund

Frederick P. and Gertrude Durant

Frank I. Endres

Mary Jane Glezen

Max E. and Florence B. Hammond

Gurden E. Jones

Michael Herceg and Joan A. Kelley

Pete and Dorothy Kerns

Raymond and Lois Korpan

George T. Laboda

Walter C. and Frances M. Langer

Sybil H. Lebherz

Beryl Rezin Lenoch

Helen R. Lindner

Veronica Lee Lynn

Senarita Manders

Grace A. Mirsch

Patrick J. Monogue

Melvin G. Müeller

Mary Lynne Richards Post-Secondary Educational Fund

Henry Malone and Marjorie Mae Roland

Clifford L. Saby

Antoinette "Toni" Stabile

Annie Bagley Strong

John Sweet

Richard Edward Vandera



Boys and girls at Mobile Camp enjoy a week of camp in their own communities. Mobile Camp staff work closely with the local sheriff's office and school resource officers to provide a safe environment and fun activities for campers.

The Ultimate Gift

After you have made provisions for family and friends, the Youth Ranches would be pleased and honored to accept the remainder or residual of your estate. You may also choose to make a special bequest to the Florida Sheriffs Youth Ranches.

The proper legal name of the Youth Ranches is:

Florida Sheriffs Youth Ranches, Inc. Boys Ranch, FL 32064

The proper way to remember the boys and girls of the Youth Ranches is to include a phrase similar to the following:

> "I give and devise to the Florida Sheriffs Youth Ranches, Inc., Boys Ranch, FL 32064:

- 100% of the residual amount of my estate
- a specific amount of \$_____
- a description of the property
- a certain quantity of stocks"
- (or any combination of the above)

We encourage you to contact your attorney or personal advisor to assist you in the process of developing your will.

Please consider making a gift to help our children by designating the Florida Sheriffs Youth Ranches, Inc., as a beneficiary of your life insurance policy or retirement account through your estate plans.

Sheriffs Ranches Enterprises

Sheriffs Ranches Enterprises, Inc., was founded to coordinate non-cash operations for the benefit of the Florida Sheriffs Youth Ranches.

You can help us serve Florida's needy children by donating your non-cash gifts. Over the years, an amazing variety of gifts have been either used in the program or converted to cash to provide needed operational revenue. Your gift of items such as clothing, appliances, jewelry, antiques, furniture, cars, trucks and boats will be appreciated! Sheriffs Ranches Enterprises is a 501(c)3 charitable organization, and all donations are tax-deductible as outlined by the Internal Revenue Service.

All of the Sheriffs Ranches Enterprises Thrift Stores accept noncash donations. If you would like to arrange for a pickup of your gift, please call 1-800-338-0377.

Thrift Store Locations

2622 Bayshore Blvd. Dunedin, FL 34698 (727) 736-2527

3802 South Suncoast Blvd. Homosassa, FL 34448 (352) 503-9826

27900 US Highway 27 Leesburg, FL 34748 (352) 787-0633 9291 97th Lane Live Oak, FL 32060 (386) 364-7700

1430 Pinehurst Dr. Spring Hill, FL 34606 (352) 515-1438

8585 SW Highway 200 Ocala, FL 34481 (352) 857-8060

Visit our website at: www.sre4kids.org

See our eBay items at: www.ebay.com/usr/sheriffsranchesenterprises

See our vehicles for sale at: http://vehicles.sre4kids.org

Florida Sheriffs Youth Ranches, Inc.

P.O. Box 2000 ★ Boys Ranch, FL 32064 Telephone: (386) 842-5501 Toll Free: (800) 765-3797 Fax: (386) 842-2429 www.youthranches.org

President	Bill Frye
Cell Phone	86) 364-9706

Vice President Finance	Teena Buchanan
Vice President Operations	Mark Davis
Vice President Residential Services	Chuck Deitch
Vice President Donor & Legislative Affairs	Maria Knapp

Required Disclosure Statement

Florida, "A COPY OF THE OFFICIAL REGISTRATION AND FINANCIAL INFORMATION MAY BE OBTAINED FROM THE DIVISION OF CONSUMER SERVICES BY CALLING TOLL-FREE WITHIN THE STATE OF FLORIDA, 1-800-HELP-FLA. REGISTRATION DOES NOT IMPLY ENDORSEMENT, APPROVAL OR RECOMMENDATION BY THE STATE." Florida Sheriffs Youth Ranches, Inc. registration number is CH954. Sheriffs Ranches Enterprises registration number is CH20347. THE FLORIDA SHERIFFS YOUTH RANCHES RECEIVES 100% OF THIS CHARITABLE CONTRIBUTION.

New York - A copy of the latest annual report can be obtained from the Florida Sheriffs Youth Ranches or from the Office of the Attorney General by writing the Charities Bureau, 120 Broadway, New York, NY 10271.

California, Georgia, Maryland, North Carolina, Wisconsin- The Florida Sheriffs Youth Ranches is a non-profit corporation and receives 100% of charitable contributions. Audited financial statements can be requested from FSYR, PO Box 2000, Boys Ranch, FL 32064 or telephone 1-800-765-3797.

New Jersey – INFORMATION FILED WITH THE ATTORNEY GENERAL CONCERNING THIS CHARITABLE SOLICITATION MAY BE OBTAINED FROM THE ATTORNEY GENERAL OF THE STATE OF NEW JERSEY BY CALLING (973) 504-6215; Mississippi from the Secretary of State by calling (888) 236-6167; Pennsylvania from the Attorney General of the state of Pennsylvania by calling toll- free, within the state, (800) 732-0999; Virginia from the State Division of Consumer Affairs in the Department of Agriculture and Consumer Services; Washington from the Washington Office of the Secretary; West Virginia from the Secretary of State, State Capitol, Charleston, West Virginia 25305. REGISTRATION DOES NOT IMPLY ENDORSEMENT.

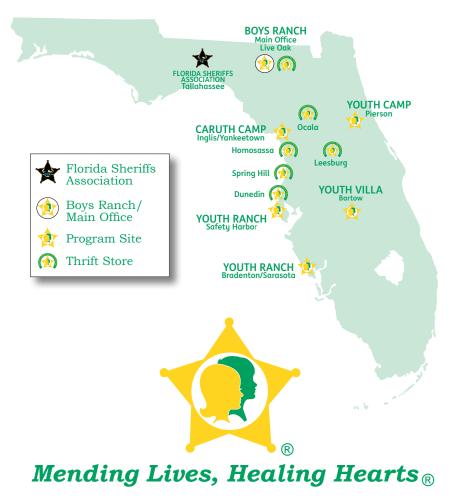
Florida Sheriffs Boys Ranch
Florida Sheriffs Youth Villa
Florida Sheriffs Youth Ranch
Florida Sheriffs Youth Ranch
Florida Sheriffs Youth Camp (386) 749-9999 1170 Youth Camp Lane Pierson, FL 32180
Florida Sheriffs Caruth Camp
Florida Sheriffs Association



Our Status

The Internal Revenue Service has classified the Florida Sheriffs Youth Ranches, Inc., as a 501(c)3 public charity. Therefore, gifts to the Youth Ranches qualify for the highest deductibility allowed by law. Our federal tax identification number is 23-7303117, and we are included in the IRS Cumulative List of Exempt Organizations.

FLORIDA SHERIFFS YOUTH RANCHES, INC._®



2486 Cecil Webb Place Post Office Box 2000 Boys Ranch, FL 32064 (800) 765-3797

www.youthranches.org

Preventing Delinquency Since 1957_®